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# Using AI in Entrepreneurship Research



**Using AI in  
Entrepreneurship  
Research** *Webinar*

**June 12**  
🕒 14 CET

**Panellists:** Christian Friedl & Maya Dougoud  
**Moderator:** Aileen Ionescu-Somers

**Register Now!**  
[www.gemconsortium.org](http://www.gemconsortium.org)

A 3D rendered blue and white robot character with a friendly face, standing on the right side of the banner. The background of the banner is dark blue with faint, stylized text and graphics, including the letters 'AI' and a globe.



## **Let us know in the Q and A:**

- 1. In what areas of your research work are you currently using AI?**
- 2. What is the question you would most like answered or at least partially answered today?**

# Speakers



**Aileen Ionescu-Somers**

GEM Executive  
Director



**Maya Dougoud**

GEM Switzerland,  
GEM/GERA  
Board Member



**Christian Friedl**

GEM Austria,  
GEM/GERA Board  
Member



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# GEM SWITZERLAND Experience

Prof. Maya Dougoud



HAUTE ÉCOLE DE GESTION  
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Freiburg



2021

Nov. 2022

2025

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










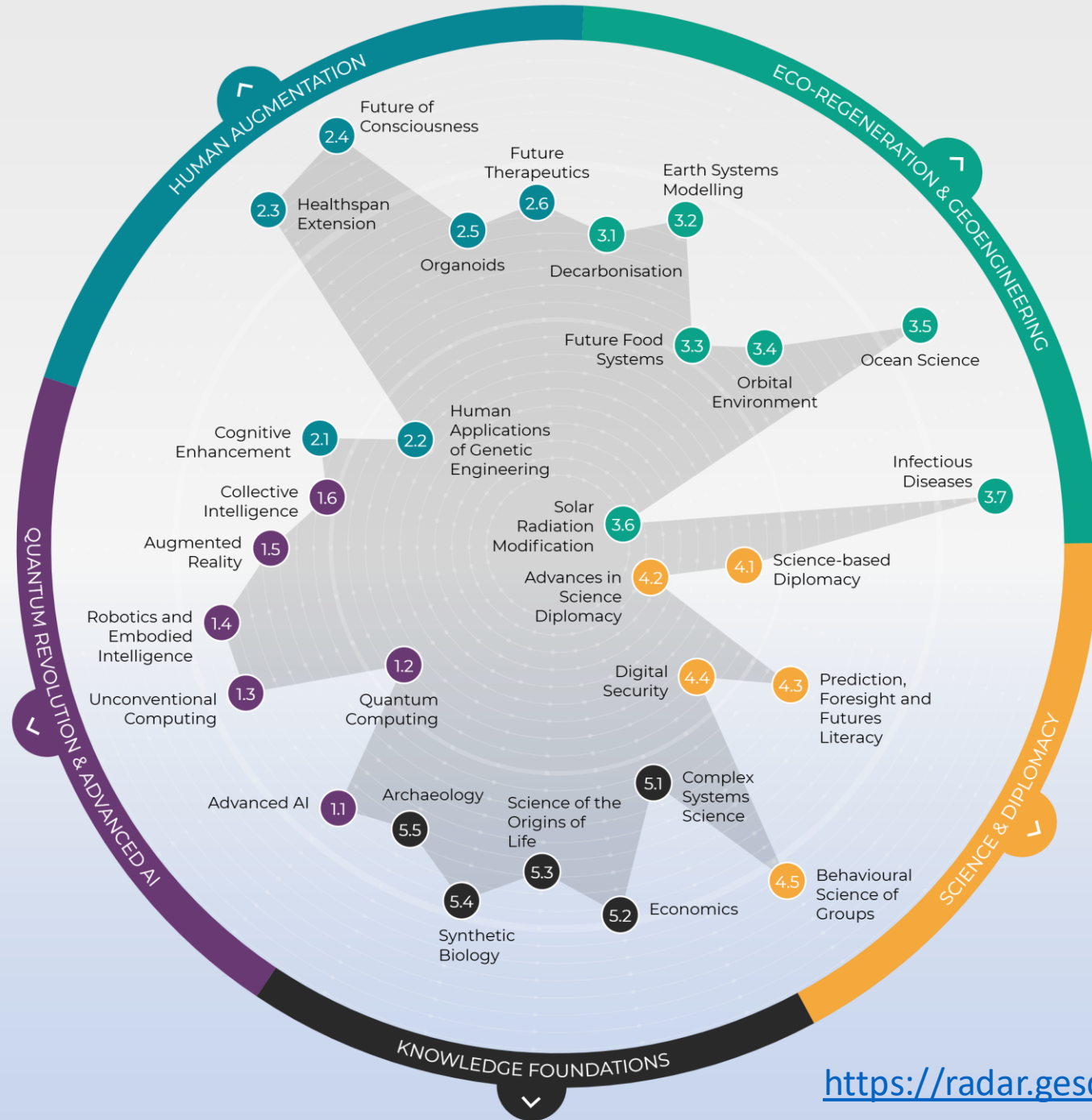
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 2C\_306/2012. Arrêt du 18 juillet 2012. Ile Cour de droit public.  
 Zünd, Président,. Aubry Girardin et Kneubühler. Greffier: M ...

Comment résoudre votre problème

$2 \cdot \frac{C_306}{2012}$

Ranks Scores

		Overall	Talent	Infrastructure	Operating Environment	Research	Development	Government Strategy	Commercial	Scale	Intensity
		▼	↕	↕	↕	↕	↕	↕	↕	↕	↕
	United States	1	1	1	2	1	1	2	1	1	3
	China	2	9	2	21	2	2	5	2	2	21
	Singapore	3	6	3	48	3	5	10	4	11	1
	United Kingdom	4	4	17	4	4	16	7	5	3	9
	France	5	10	14	19	6	4	9	8	6	10
	South Korea	6	13	6	35	13	3	4	12	7	11
	Germany	7	3	13	8	8	11	8	9	5	15
	Canada	8	8	18	16	9	10	3	6	8	8
	Israel	9	7	26	65	7	6	32	3	14	2
	India	10	2	68	3	14	13	11	13	4	36
	Japan	11	23	5	53	20	14	12	14	9	31
	Switzerland	12	5	11	58	5	19	64	20	29	4





# Competence & institutions

Practical guidance for institutions:

## 1. Technical Understanding

1. AI terminology
2. Machine learning algorithms
3. Neural networks
4. Natural language processing

## 2. Practical Skills

1. Designing and deploying AI tech
2. Using tools
3. Data management

## 3. Critical Evaluation

1. Assessing AI-generated content
2. Identifying biases and inaccuracies
3. Understanding algorithmic intent

## 4. Ethical Considerations

1. Core ethical principles of AI
2. Ethical dilemmas
3. Societal implications

Baskara FR. Conceptualizing Digital Literacy for the AI Era: A Framework for Preparing Students in an AI-Driven World. Data and Metadata [Internet]. 2025 Jan. 1 [cited 2025 Jun. 10];4:530. Available from: <https://dm.ageditor.ar/index.php/dm/article/view/530>



**Table 1. AI competency framework for students**

Competency aspects	Progression levels		
	Understand	Apply	Create
• Human-centred mindset	• Human agency	• Human accountability	• Citizenship in the era of AI
• Ethics of AI	• Embodied ethics	• Safe and responsible use	• Ethics by design
• AI techniques and applications	• AI foundations	• Application skills	• Creating AI tools
• AI system design	• Problem scoping	• Architecture design	• Iteration and feedback loops

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**satw** technology for society

## Applications and examples of AI for SMEs

The following applications show how and where AI technologies are already being used today. The assessment refers to how complex their implementation is, from simple and moderate to difficult.

### Content creation with AI

Tools such as Microsoft Copilot support text creation, translations and style optimization.

**Example:** In marketing or customer support, the processing time can be reduced by up to 50 %.



### Education with AI

AI combined with VR/AR enables individual and practical learning.

**Example:** Employees are trained in realistic scenarios, e.g. for service tasks.



### Image and video analysis

AI optimises quality controls or automates document processing.

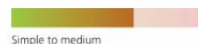
**Example:** A catering company automated the processing of 30,000 invoices per month and increased accuracy.



### AI in software development

AI-based assistants like Gemini facilitate code analysis, troubleshooting and documentation.

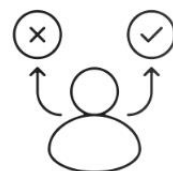
**Example:** JetBrains IntelliJ offers AI-supported functions for more efficient and higher-quality code development.



### Decision-making with data science and machine learning

Algorithms analyse patterns in data to support decision-making.

**Example:** A company used machine learning (ML) to optimise personnel planning in logistics and increased efficiency by 15 %.



**SAIROP**

### Optimisation in production and logistics

AI-supported algorithms improve delivery networks, forecasts and pricing.

**Example:** A beverage retailer automates orders for 600 stores and reduces overstocks and out-of-stock situations.



### AI-supported language models with external knowledge

Large language models (LLM) can be supplemented by external data sources, such as company data. This combination improves the quality of the answers and reduces errors.

**Example:** A company's product information is searched when processing an inquiry and relevant details are used to provide more precise answers. Sources can be specified and false statements reduced.



### Safety through ML

ML detects and prevents fraud, e.g. in online banking.

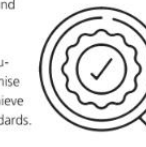
**Example:** Splunk uses ML for anomaly detection and failure prevention in IT systems.



### Quality control with computer vision

Neural networks identify errors in real time, ideal for small batches and precision parts.

**Example:** A Swiss manufacturer uses AI to optimise tool production and achieve the highest quality standards.



### Process optimisation

AI minimises downtimes through automated adjustment of production parameters.

**Example:** In the machining industry, start-up times for new products are significantly reduced by AI technology.



### Predictive maintenance

AI recognises potential machine problems at an early stage and extends operating times.

**Example:** In the railroad industry, maintenance is carried out proactively to avoid breakdowns.



# Visual storytelling

Data storytelling through interactive dashboards enables users to:

- ***Explore trends*** dynamically by filtering for country, year, gender, and age.
- ***Identify relationships*** between ecosystem conditions and entrepreneurial activity.
- ***Translate complex indicators*** into accessible visuals for policymakers and the public.
- ***Provide tailored views*** for different stakeholder needs—whether researchers, educators, or government agencies.

# Tricky

- Transparency (black box -> information (yes/no - part./full))
- Discrimination (private/public)
- Data Protection (transparency, purpose limitation, data minimization, storage limitation)
- Manipulation (dominance/autonomy - ethics)
- Liability



# Tricky

**Constant evolution of tools (choosing the right one)**

**Multiple potential (knowing how to use)**

**Promising Collaboration (experience)**

## Risks

Processing errors

Exposure of personal or sensitive data

Risk of standardization

Loss of critical thinking

# AI doesn't ...

- use facial expressions
- use irony
- assume context

# Synthetic entrepreneur?

## 8 **virtual** people

- Quick & inexpensive
- Harmonious & idealized
- Reproduces patterns
- Responds well

## 42 **real** people

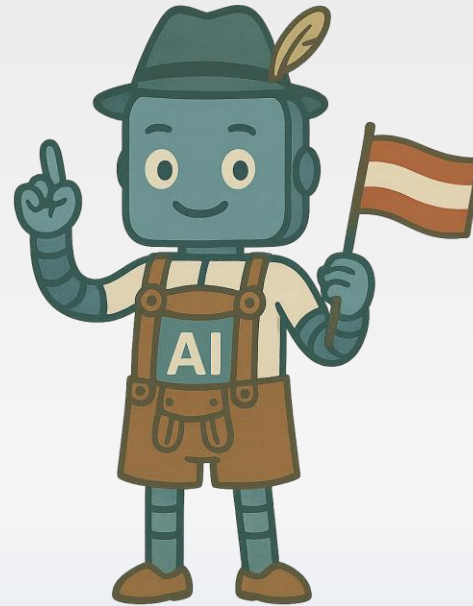
- Elaborate and nuanced
- Contradictions
- Surprises
- Tells complex stories

[https://swiss-insights.ch/wp-content/uploads/2024/11/GIM-Suisse\\_Synthetic-User\\_VortragSwissInsights\\_V20241113\\_kurz.pdf](https://swiss-insights.ch/wp-content/uploads/2024/11/GIM-Suisse_Synthetic-User_VortragSwissInsights_V20241113_kurz.pdf)

# HOW?

- An AI Accountability Framework requires the exercise of **due diligence** in the **development** and **deployment** of a company's AI products to ensure that the end-result is not discrimination or the further marginalization of vulnerable groups
- **Transparent** assessment of partnerships that will guide HOW a product will be utilized within the **context of a given culture or society**
- **Due Diligence on Human Rights Impacts** must be exercised at **every cycle of development**
- **Collaboration with stakeholders**
- Hiring of **management** to ensure that ALL of the assembled data and information base is culturally relevant but NOT culturally biased, accounting for all social, cultural and historic contexts
- A stocktaking of if and how inequality is perpetuated through automation, such as through discriminatory algorithms or through the '**weaponization**' of AI



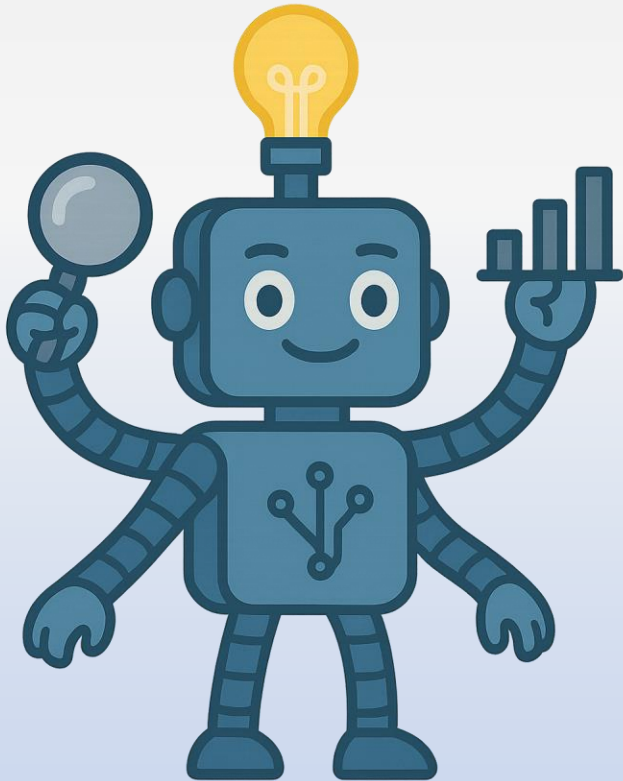


# GEM Austria Experience

Prof. Dr. Christian Friedl



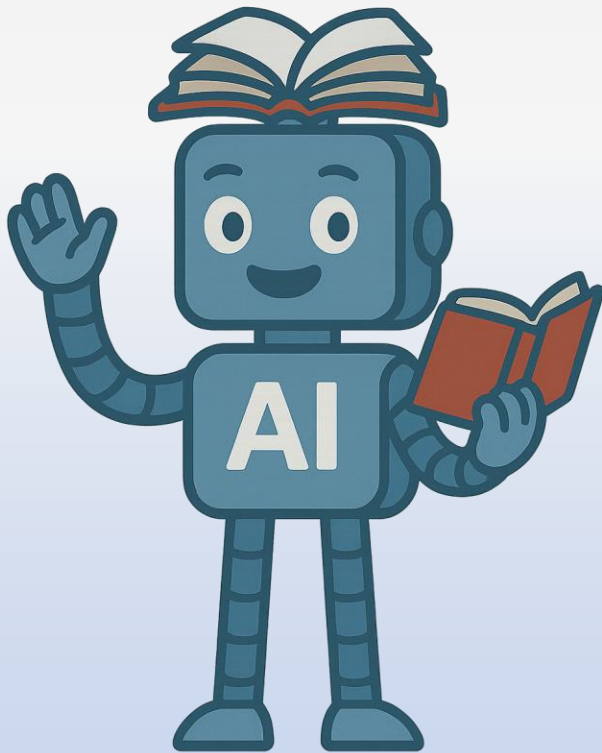
# GEM Austria – AI as our jack-of-all-trades team member (different team roles & use cases)



## #1 AI Co-Author

Customized GPT for automated report writing (but be transparent and always double-check!), drafting country spotlights, contextualisation, benchmarking etc.

# GEM Austria – AI as our jack-of-all-trades team member (different team roles & use cases)

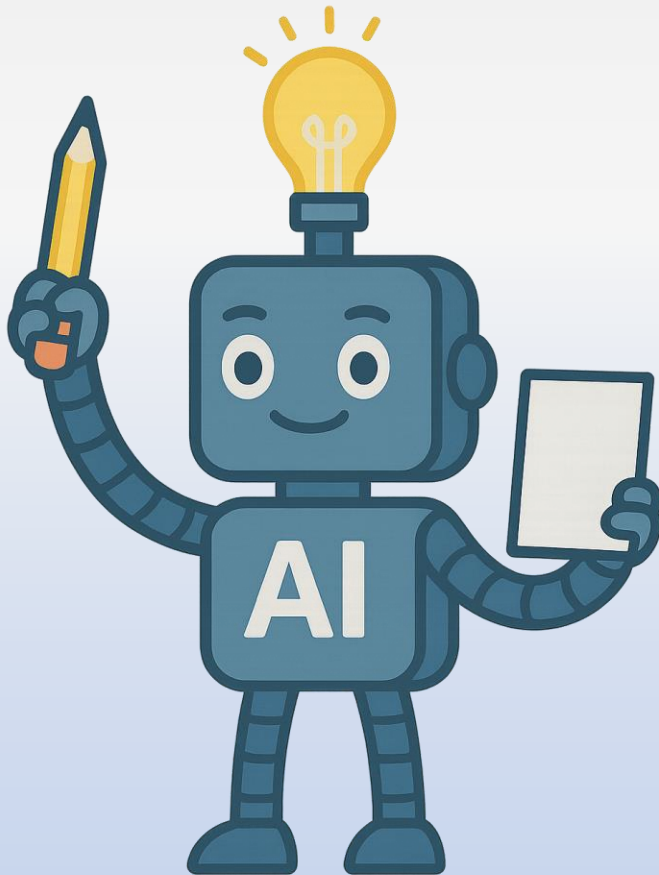


## #2 AI Storyteller: automated adaptation of content for different audiences

- AI Podcast creator: with e.g. NotebookLM
- Social media posts (for e.g., LinkedIn)
- Website news & press releases
- Policy advisor
- Audience "Translator"
- Designer of infographics, slideshows, presentations, reels, snapshots etc. (with e.g. Gamma)
- GEM light versions (all results concise in 12 pages)
- Short animated videos (e.g. powtoon.ai > under prep.)

...

# GEM Austria – AI as our jack-of-all-trades team member



*Under development*

**#3 AI Data Analyst** (APS: automated data analysis; NES content analysis with AI; data mining)

Research project with eXplore!, University of Economics Vienna & EY Austria



# The future/disruption of GEM? AI Data Creator >>> (real-time?) APS and NES AI-Augmented GEM Data

**Based on** e.g. past GEM data (APS & NES), global datasets (World Bank, OECD, WEF, GII etc.), country-level economic, social, institutional, and demographic indicators, social media signals, search trends, and digital footprint data (for proxy behavior signals) etc.

## Data Augmentation

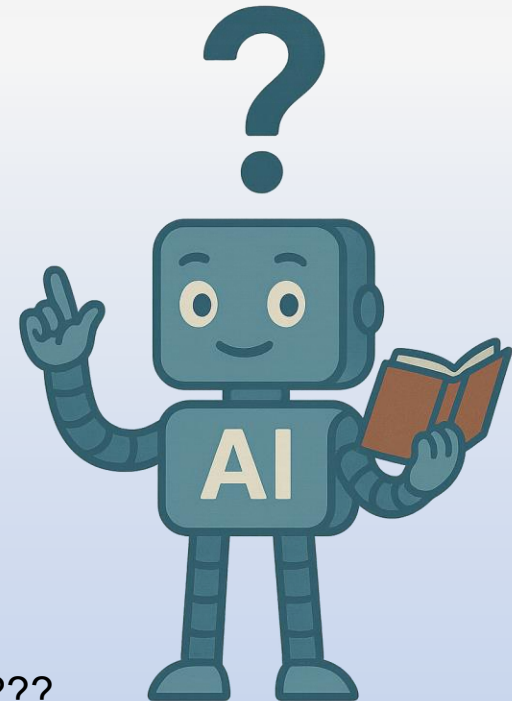
- Fill in missing data for countries or years with incomplete GEM coverage
- Improve robustness in panel data models

## Synthetic Forecasting

- Predict future APS/NES values for policy scenario planning
- Estimate impact of policy changes or economic shocks (e.g., COVID, inflation)

## Cost Reduction / Data Triaging

- Identify low-variance or low-risk data areas where real surveys can be skipped or reduced
- Use AI-generated insights to pre-fill data and then validate with experts or targeted surveys
- Run in parallel to “real” data collection as a control group (enlarge or split sample) > or replace???



# Further examples: GEM Spain – interactive dashboard on website

PowerBI: [Datos Interactivos - GEM España](#)

Further GEM teams using PowerBI:

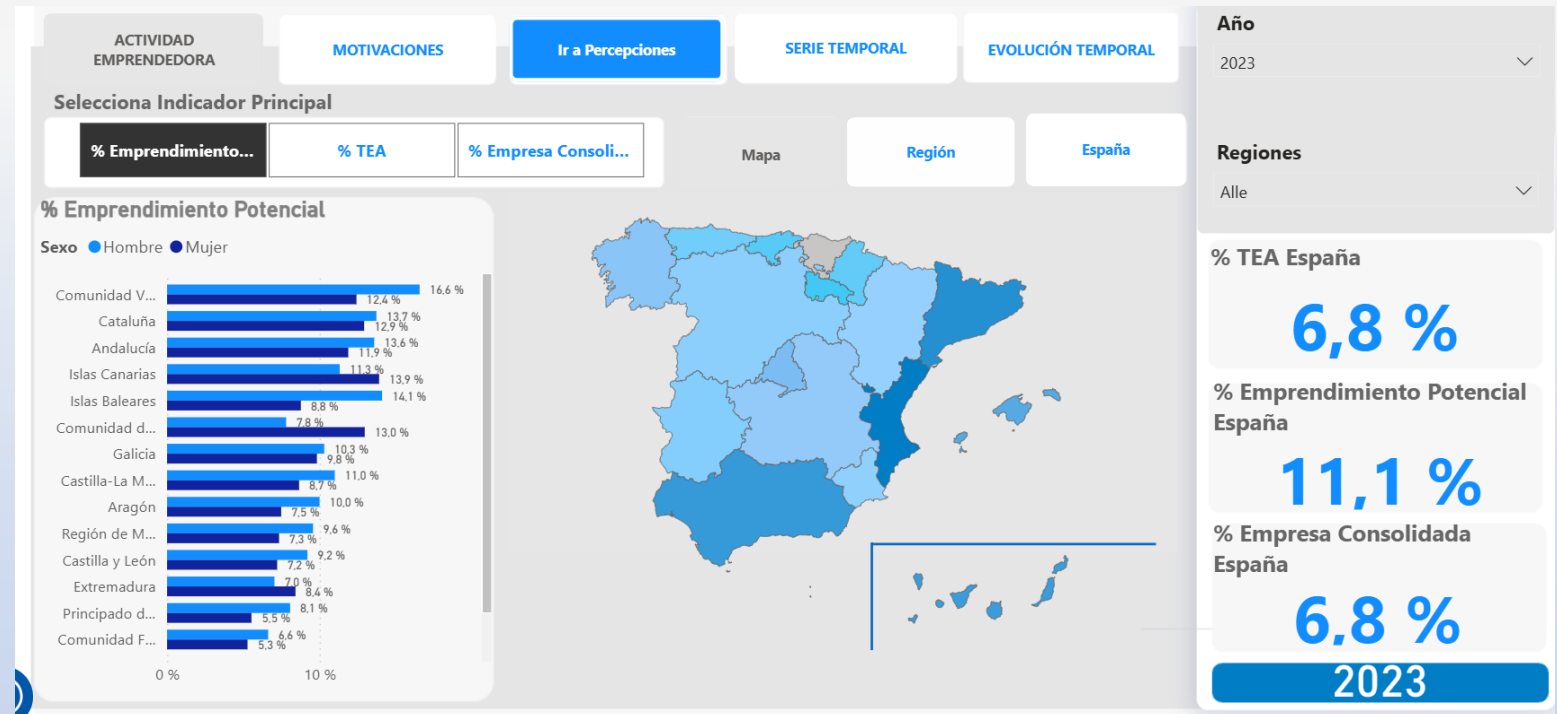
GEM Jordan

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GEM Switzerland

GEM USA

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**Thank You**





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